

Message Text

CONFIDENTIAL

PAGE 01 WARSAW 04618 181845Z

70

ACTION EUR-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03

INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 DODE-00 PA-01 PRS-01 L-03

SAJ-01 NSC-05 SS-15 STR-04 CEA-01 /086 W

----- 117953

R 181603Z JUL 75

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 6168

C O N F I D E N T I A L WARSAW 4618

E.O. 11652: GDS

TAGS: OVIP, PL (GERALD R. FORD)

SUBJECT: PRESIDENTIAL VISIT: BACKGROUND ON GENERAL MOTORS
LIGHT-VAN PROJECT

1. THE GM PROPOSAL. GENERAL MOTORS IS WORKING WITH THE POLES ON THE DESIGN OF A PLANT TO PRODUCE 100,000 MULTI-PURPOSE LIGHT VANS PER YEAR. THE FACILITY, WHICH WOULD BE BUILT IN POLAND, WOULD INCLUDE ITS OWN FOUNDRY AND DIESEL-ENGINE FACTORY. IT WOULD COST ABOUT \$300 MILLION, OF WHICH APPROXIMATELY \$135 MILLION MAY BE FINANCED BY EX-IM BANK. THIS WOULD BE THE LARGEST COMMERCIAL CONTRACT EVER SIGNED BETWEEN POLAND AND THE UNITED STATES.

2. THE VEHICLE AND THE PLANT WOULD BE BASED ON US TECHNOLOGY. GM PLANS TO BUY BACK 15,000 OF THE VANS FOR WESTERN MARKETS; POLAND WILL EXPORT ABOUT 25,000 TO CEMA COUNTRIES, CHIEFLY THE USSR.

3. PRESENT STAGE OF NEGOTIATIONS. DESIGN TALKS ARE TO BE COMPLETED IN NOVEMBER, 1975, AND A FINAL CONTRACT MAY BE SIGNED AROUND YEAR-END. THE POLES HAVE SIGNED A LETTER OF INTENT TO BUY A MINIMUM OF 1,500 VAUXHALL PASSENGER CARS AND 400 HEAVY-DUTY BEDFORD TRUCKS OVER THE NEXT THREE YEARS
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 WARSAW 04618 181845Z

TO OFFSET GM DESIGN COSTS. GM HAS AGREED THAT THE POLES

CAN RECOVER ALL HARD-CURENCY COSTS THROUGH BUY-BACK
PROVISIONS OVER A PERIOD OF 15 YEARS. ACCORDING TO MINISTER
OF THE MACHINE INDUSTRY WRZASZCZYK, FIRST SECRETARY GIEREK
SUPPORTS THIS PROJECT.
DAVIES

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975WARSAW04618
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750249-1013
From: WARSAW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750740/aaaabjvp.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 10 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 JUN 2003 by izenbei0>; APPROVED <20 OCT 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRESIDENTIAL VISIT: BACKGROUND ON GENERAL MOTORS LIGHT-VAN PROJECT
TAGS: OVIP, PL, (FOR, GERALD R)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006